Press Release

TeamSystem Selects Sidetrade to Accelerate Cash Collection Within Its Finance Operations Across the Group

10 November 2026 | TeamSystem, a leading Italian business-management software group, has selected Sidetrade to improve its Order-to-Cash operations across France, Italy, and Spain, supporting the group's own finance functions and growth. The objective is to unlock working capital, improve cash flow predictability and scale finance operations without adding complexity as the business expands internationally.

TeamSystem is one of Europe's fastest-growing business software groups. In 2025, it reported revenue of 1.15 billion euros, up 12% organically, while international revenue grew 35% and now represents 24% of the group total. Its customer base rose 20% to more than 3.1 million companies and professionals.

At this pace of growth, converting revenue into cash efficiently is an imperative, and partners must match that ambition. TeamSystem chose Sidetrade for its Order-to-Cash expertise and proven ability to support multinational finance operations, with customers in 85 countries.

With Sidetrade, TeamSystem's finance teams will work from a single system across France, Italy, and Spain giving finance leaders greater control over receivables and cash performance. **Sidetrade's O2C Intelligence platform performs payment analysis to identify which receivables require attention, prioritize collection efforts according to financial exposure and payment risk, and adapt strategies**. Disputes are directed to the appropriate teams, while finance leaders gain consolidated visibility into outstanding receivables, collection performance, and cash forecasts across all three countries.

The business case combines operating efficiency with working capital performance. By streamlining routine collection activities and focusing teams on the accounts that matter most, TeamSystem expects to **increase collector productivity and manage growing transaction volumes** without a proportional increase in manual effort. More timely, consistent collections for TeamSystem are also expected **to reduce payment delays, improve days sales outstanding (DSO) and strengthen cash flow predictability.** The financial upside is clear, with less cash tied up in receivables and more working capital available to support international expansion.

For TeamSystem, this investment goes beyond digitizing collections. It is about building a finance operation that can scale with the business while **turning stronger cash performance into a competitive advantage.**

Media relations @Sidetrade

Oli Thornton +44 7933 108 107 oli.thornton@sidetrade.com

About Sidetrade (www.sidetrade.com)

Sidetrade (Euronext Growth: ALBFR.PA) is an AI-native company dedicated to Order-to-Cash (O2C). Its platform combines O2C applications, autonomous AI agents, and Aimie IQ, an intelligent natural-language interface that helps multinationals accelerate their cash generation, all built on SAFE, the Sidetrade Agentic Framework for Enterprise. Sidetrade operates the world's largest proprietary O2C Data Lake, built on nearly $10 trillion in B2B transactions and close to 45 million buying companies. This data is used to train specialized AI models that monitor, analyze, decide, and act autonomously throughout the O2C cycle. Sidetrade supports companies in 85 countries with 450 employees across Europe, North America, and Asia-Pacific.
For more information, visit us at www.sidetrade.com and follow us on LinkedIn at @Sidetrade.

In the event of any discrepancy between the French and English versions of this press release, only the English version is to be taken into account.